



# SAGE ACT!

## 2011

**ACCESS ALL AREAS**  
OF YOUR CUSTOMER DATA

### Version Comparison Table



sage

# ACT!

## Version Comparison Chart

	ACT! by Sage 2005	ACT! by Sage 2006	ACT! by Sage 2007	ACT! by Sage 2008	ACT! by Sage 2009	ACT! by Sage 2010	Sage ACT! 2011
Multi-select Values and Customisable Drop-downs	•	•	•	•	•	•	•
Rich Text Formatting	•	•	•	•	•	•	•
Attach Documents to Activities, Notes, and History	•	•	•	•	•	•	•
Groups with Dynamic Group Membership	•	•	•	•	•	•	•
Company Records with Contacts Linked to Companies	•	•	•	•	•	•	•
Five Calendar Views, including Daily, Weekly, and Monthly	•	•	•	•	•	•	•
Sales Opportunity Features, including the Opportunity List View, Instant Quotes, Sample Sales Processes, and a Graphical Sales Pipeline	•	•	•	•	•	•	•
Preformatted Reports	•	•	•	•	•	•	•
Export to Excel®	•	•	•	•	•	•	•
Query-based Sync	•	•	•	•	•	•	•
Customisable Opportunity Field Names and Types		•	•	•	•	•	•
Citrix® and Terminal Services		•	•	•	•	•	•
Automatic Database Backup and Sync		•	•	•	•	•	•
Last Email Field			•	•	•	•	•
Specify Linked Contact and Company Fields			•	•	•	•	•
Security Features, including Field-level Security and the Ability to Secure Notes, History, and Opportunities en Masse			•	•	•	•	•
Graphical Activity, Opportunity, and Admin Dashboards				•	•	•	•
Duplicate Checking by First and Last Names				•	•	•	•
Group and Company Features, including Duplicate Checking and Advanced Queries				•	•	•	•
Related Contacts					•	•	•
Microsoft® Outlook® Email Integration					•	•	•
Outlook Rules					•	•	•
Social Media Integration						•	•
Sage E-marketing for ACT!¹						•	•
ACT! Mobile Live²						•	•
Reports View						•	•
Simplified Navigation						•	•
Welcome Page						•	•
Customisable Opportunities						•	•
Smart Tasks							•
Professionally Designed Email Marketing Templates³ that Complement Smart Tasks							•
Sage Business Info Services for ACT!⁴							•
Sage ACT! and Outlook Contact Sync							•
Sage ACT! and Outlook Calendar Sync							•
Sage ACT! and Outlook Contact and Calendar Sync in Sage ACT! Premium (access via web)							•
Direct Import from Excel							•
Re-designed Welcome Page with Featured Videos							•
Security that Prevents Sensitive Email History from Attaching to Sage ACT! User Records							•

1 Requires additional subscription.

2 Requires additional subscription.

3 Requires a subscription to Sage E-marketing for ACT!.

4 Requires additional subscription.